



August 19, 2025

The Honorable Donald J. Trump
President of the United States
The White House
1600 Pennsylvania Avenue Northwest
Washington, D.C. 20500

Dear President Trump:

U.S. soybean farmers are standing at a trade and financial precipice. As you and your team negotiate with China, we urge you to prioritize soybeans and reach a deal that includes the removal of China's retaliatory duties and, if possible, significant soybean purchase commitments.

Over the past five years, China has imported an average of 61% of the world's available soybean supplies – more than the rest of the world combined. Historically, the U.S. was the provider of choice for Chinese customers. However, due to ongoing tariff retaliation, our longstanding customers in China have and will continue to turn to our competitors in South America to meet their demand, a demand Brazil can meet due to significantly increased production since the previous trade war with China.

We appreciate your recent Truth Social post acknowledging the robust crop produced by U.S. soybean farmers and urging China to quadruple soybean imports from the United States. Unfortunately for our soybean growers, China has contracted with Brazil to meet future months' needs to avoid purchasing any soybeans from the United States. U.S. soybeans currently face a duty 20% higher than soybeans from South America due to Chinese retaliatory tariffs. That puts our farmers at an untimely competitive disadvantage. China has not purchased any U.S. soybeans for the months ahead as we quickly approach harvest. The further into the autumn we get without reaching an agreement with China on soybeans, the worse the impacts will be on U.S. soybean farmers.

Soybean farmers are under extreme financial stress. Prices continue to drop and at the same time our farmers are paying significantly more for inputs and equipment. U.S. soybean farmers cannot survive a prolonged trade dispute with our largest customer. The American Soybean Association's economics department has compiled the attached white paper on the current state of U.S.- China soybean trade to outline how dire the economic situation is for soybean farmers.

Mr. President, you have strongly supported farmers and farmers have strongly supported you. We need your help.

Sincerely,

A handwritten signature in black ink that reads "Caleb Ragland". The signature is fluid and cursive, with the first name "Caleb" and last name "Ragland" clearly distinguishable.

Caleb Ragland
President
American Soybean Association

CC:

The Honorable Scott Bessent, Secretary, United States Department of the Treasury

The Honorable Howard Lutnick, Secretary, United States Department of Commerce

The Honorable Brooke Rollins, Secretary, United States Department of Agriculture

The Honorable Jamieson Greer, United States Trade Representative

The Honorable Mike Crapo, Chairman, United States Senate Committee on Finance

The Honorable Ron Wyden, Ranking Member, United States Senate Committee on Finance

The Honorable John Boozman, Chairman, United States Senate Committee on Agriculture, Nutrition, and Forestry

The Honorable Amy Klobuchar, Ranking Member, United States Senate Committee on Agriculture, Nutrition, and Forestry

The Honorable Jason Smith, Chairman, United States House Committee on Ways and Means

The Honorable Richard Neal, Ranking Member, United States House Committee on Ways and Means

The Honorable Glen Thompson, Chairman, United States House Committee on Agriculture

The Honorable Angie Craig, Ranking Member, United States House Committee on Agriculture